

What's the status of 50MLs'

When we started HMS and visited with a number of owners and managers. 50 ML products were one of the big issues that kept coming up. So we set out to make an improvement and make you all happy. The first plan was to move the bottle cost to case cost then divide that new case cost by the amount of bottle in a sleeve. This made some people unhappier than before because they didn't know how to get a full case. So we regrouped and formulated a new plan.

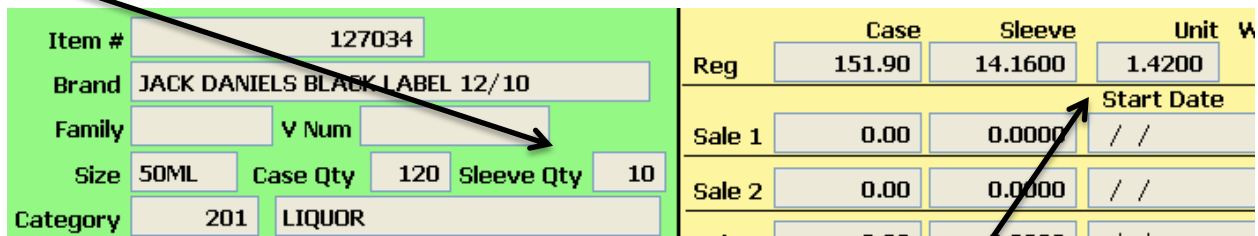
First we added unit cost to the inventory file. This will hold the cost of one single bottle.

Then we put the actual case cost from the book or price file back into the case cost field.

Likewise the bottle (or sleeve) cost from the book or price file belongs in the bottle cost field. (however if you notice when you bring up a 50ml on the inventory screen the word bottle above the bottle cost changes to the word sleeve)

Additionally when you have a 50 ML item on the inventory screen you will see two new fields. A field called Sleeve Qty and a field called Unit.

Sleeve Qty is just to the right of case qty and of course holds the sleeve count.



Item #	127034				
Brand	JACK DANIELS BLACK LABEL 12/10				
Family	V Num				
Size	50ML	Case Qty	120	Sleeve Qty	10
Category	201	LIQUOR			

	Case	Sleeve	Unit	W
Reg	151.90	14.1600	1.4200	
Sale 1	0.00	0.0000	//	Start Date
Sale 2	0.00	0.0000	//	

Unit is just to the right of Sleeve (Bottle) cost and holds the cost for one single bottle. The unit cost is calculated by taking the sleeve (bottle) cost which already includes the upcharge divided by the sleeve qty.

EZSpirits will use the new units cost to calculate retail prices, but will still use the average cost to calculate profit numbers.

So does that mean you have to change all your data again, Yes and No.

The data will need to be corrected but we will give you some tools to help.

In the power tools menu is a button labeled 50 ML Cleanup. There you will find the tools to make this fairly quick and easy.

Once all this data is corrected and ready you should be able to use the 50ml items like any other item, when you receive a whole case the case qty value will be added to your inventory count, likewise when you receive a sleeve (bottle) the sleeve qty value will be added to your inventory count.

The four columns you will be most interested in will be Case Cost, Case Qty, Sleeve (Bottle) Cost and Sleeve Qty. You may notice that there are several buttons labeled nearly the same. One has (ALL) and the other (SEL) or (SELECTED). The difference between them is that the (ALL) button performs that action on every item displayed and the (SEL) or (SELECTED) button only performs that action on the currently selected or highlighted item.

When you load this screen it grabs all the case qty and sleeve qty numbers it can find in the price book.

Item #	Product	Size	Case Cost	Case Qty	Sleeve Cost	Sleeve Qty	Unitcost	Avg Cost	Retail	Distributr
12345602	HIGHLAND PARK	50ML	0.00	0	0.0000	0	*****	1.4000	2.50	DISCONTINI
8277733	ABSOLUT CITRON VODKA	50ML	171.59	120	18.6600	12	1.56	18.3100	1.99	GLAZERS
2328021	ABSOLUT RUBY RED	50ML	0.00	0	18.9600	0	*****	18.6100	2.25	STANDARD
11480021	BACARDI DRAGON BERRY RUM	50ML	92.00	120	9.2000	10	0.92	8.8500	1.60	STANDARD
1618021	BACARDI GOLD	50ML	105.00	120	10.2500	10	1.03	9.9000	1.60	STANDARD
1624021	BACARDI LIGHT DRY	50ML	105.00	120	10.2500	10	1.03	9.9000	1.60	STANDARD
1605021	BACARDI LIMON	50ML	92.00	120	9.2000	10	0.92	8.8500	1.60	STANDARD
3882021	BAILEYS CHOC MINT	50ML	129.07	80	35.2600	20	1.76	34.9100	0.99	STANDARD
10630021	BAILEYS COFFEE	50ML	129.07	80	35.2600	20	1.76	34.9100	0.99	STANDARD
3809021	BAILEYS IRISH CREAM	50ML	129.07	80	35.2600	20	1.76	34.9100	2.50	STANDARD
1354021	BALVENIE TRIO PACK	50ML	0.00	0	9.0300	0	*****	8.6800	13.49	STANDARD
318490	BARENJAGER LIQUEUR 70 6/20	50ML	245.00	120	42.3300	20	2.12	41.9800	2.70	GLAZERS
490021	BEAM 4 YR	50ML	101.70	120	9.9800	10	1.00	9.6300	1.50	STANDARD
1661021	BOMBAY SAPHIRE GIN	50ML	178.80	120	19.6800	12	1.64	19.3300	2.49	STANDARD
665934	CANADIAN CLUB 80 12/10	50ML	124.00	120	11.8300	10	1.18	11.4800	1.90	GLAZERS
723021	CANADIAN MIST	50ML	76.00	120	7.8100	10	0.78	7.4600	1.75	STANDARD
10787021	CAPTAIN MORGAN 100	50ML	0.00	0	1.2900	0	*****	0.9400	0.99	STANDARD
1638021	CAPT MORGAN SPICED RUM	50ML	139.03	120	13.0900	10	1.31	12.7400	1.50	STANDARD
383633	CHAMBORD LIQUEUR 33 10/12	50ML	310.91	120	32.5900	12	2.72	32.2400	4.00	GLAZERS
292633	CHIVAS REGAL 80 10/12	50ML	292.00	120	30.7000	12	2.56	30.3500	3.50	GLAZERS
3375021	CHOPIN VODKA	50ML	0.00	0	39.9700	0	*****	39.6200	5.65	STANDARD
12090021	CIROC COCONUT VODKA	50ML	200.00	60	52.2500	15	3.48	51.9000	5.49	STANDARD
12089021	CIROC RED BERRY VODKA	50ML	200.00	60	52.2500	15	3.48	51.9000	5.49	STANDARD
1159021	CIROC VODKA	50ML	200.00	60	52.2500	15	3.48	51.9000	5.49	STANDARD
1096021	CORZO REPOSADO	50ML	0.00	0	58.1700	0	*****	57.8200	2.49	STANDARD
12303021	CROWN ROYAL BLACK	50ML	139.90	60	14.8900	6	2.48	14.5400	3.25	STANDARD
749021	CROWN ROYAL CANADIAN	50ML	136.00	60	14.5000	6	2.42	14.1500	3.90	STANDARD
757021	CROWN ROYAL SPCL RES	50ML	195.00	60	34.0000	10	3.40	33.6500	4.50	STANDARD
1210021	DALMORE 12YR	50ML	0.00	0	28.6800	0	*****	28.3300	2.99	STANDARD

1. First you will want to correct and or verify the data in those four columns. If you wish you can click on the button labeled Get FL Cost from Pricebook to pull the frontline cost from the current Pricebook. This will only pull the front line and will not even attempt to look at sale prices.

2. Click **Recalc Unit Cost (ALL)** will take the sleeve cost and divide it by the sleeve qty and give you the true cost of a single bottle.

3. Click **Reset Average Cost (ALL)** will take the units cost and put that into the average cost field.

4. OPTIONAL If you want to recalculate your retail prices you can click on **Recalc Retail (ALL)** to change ALL 50ml retail prices or click **Recalc Retail (SELECTED)** to change the retail price on the currently selected item. **Recalc Retail (SELECTED)** does send that change to the tag batch, however **Recalc Retail (ALL)** does not. If you need to print shelf tags for all the 50ML you can do that from the print shop.

Description of each Button

Recalc Unit Cost will take the sleeve cost and divide it by the sleeve qty.

Recalc Retail will recalculate your retail prices based on your category markups and the average cost.

Reset Average Cost will take the units cost and put that into the average cost field.

Get FL Cost from Pricebook will get the front line case and sleeve (bottle) cost from the Pricebook.

All these buttons have the ALL or SELECTED option with the exception of Reset Average Cost.